



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 18/2026

(*NEW SEASON TEAS ONLY)

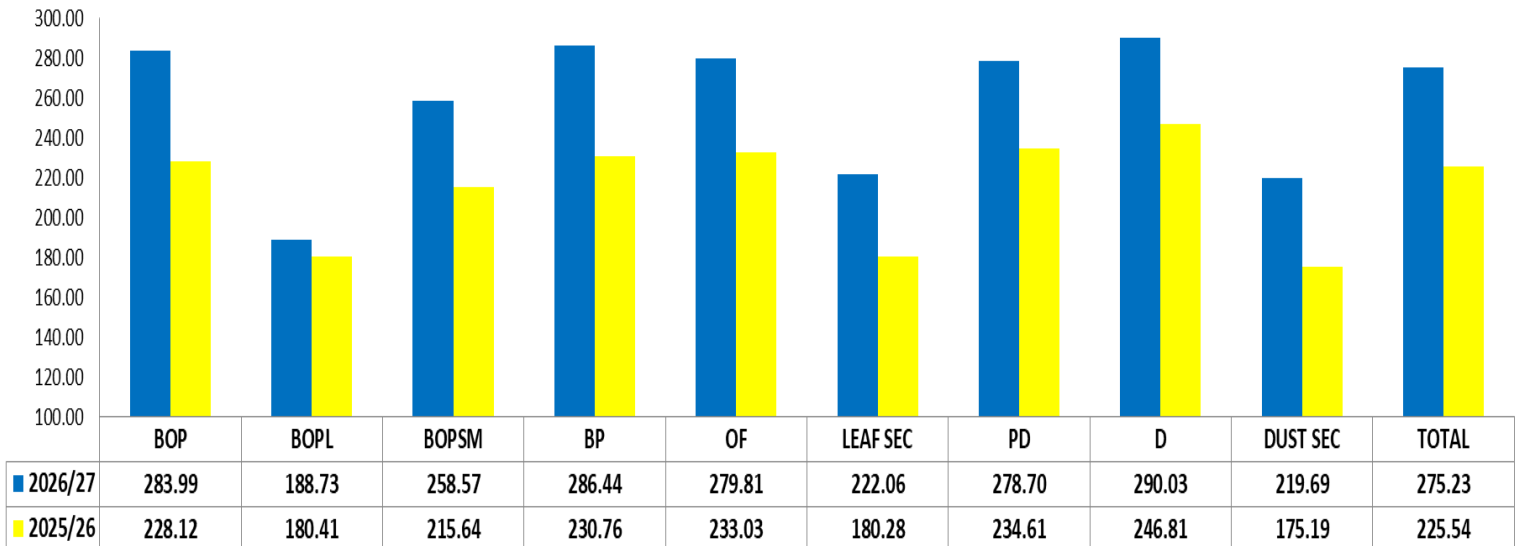
Market Report	
LEAF	DUST
* Market witnessed good demand. * All sorts tended easier.	* Market witnessed good demand. * All sorts sold irregular and easier.

Buying Analysis	
LEAF	DUST
* WI: Good support. * HUL: Operated. * Internals: Good support. * Exporters: Operated.	* HUL: Operated. * WI: Operated. * Internals: Fair support.

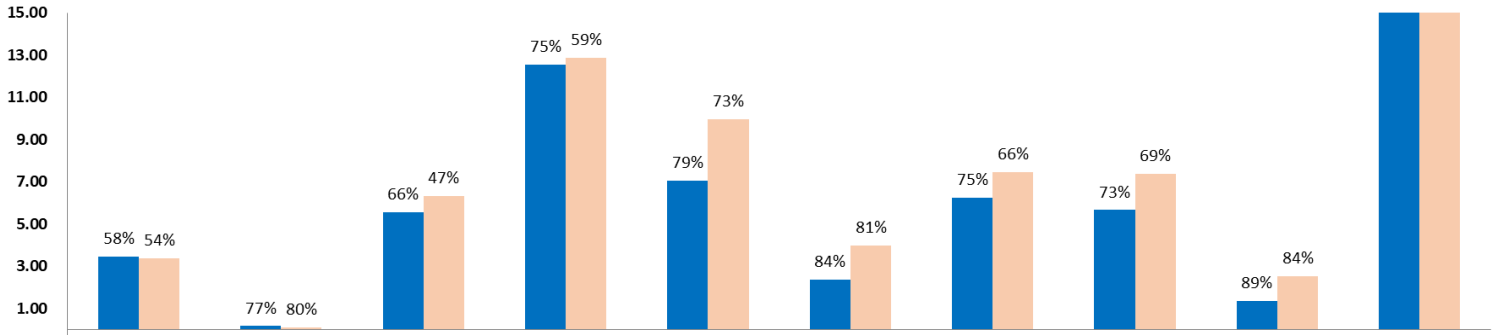
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 18		
	SALE 18	SALE 17	+/-	SALE 18	SALE 17	+/-	SALE 18	SALE 17	+/-	2026/27	2025/26	2024/25
LEAF	265.34	275.45	-10.11	211.94	220.96	-9.02	239.04	244.16	-5.12	274.29	222.90	248.60
DUST	271.13	278.43	-7.31	223.17	230.59	-7.42	225.17	243.30	-18.14	277.45	231.11	238.54
TOTAL	267.20	276.33	-9.13	215.68	224.06	-8.37	234.83	243.91	-9.08	275.23	225.54	245.74

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2026/27	316.36	280.32	0.00	275.45	265.34	0.00	0.00	0.00	
	2025/26	251.53	237.34	0.00	220.96	211.94	206.74	204.00	216.59	
DUST	2026/27	317.55	285.07	0.00	278.43	271.13	0.00	0.00	0.00	
	2025/26	259.83	237.64	0.00	230.59	223.17	220.48	215.36	234.85	
TOTAL	2026/27	316.64	281.54	0.00	276.33	267.20	0.00	0.00	0.00	
	2025/26	253.99	237.43	0.00	224.06	215.68	211.19	207.43	222.61	

GTAC Grade Wise Averages Upto Sale 18



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 18



L. KGS	BOP	BOPL	BOPSM	BP	OF/PF	LEAF SEC	PD	D/CD	DUST SEC	TOTAL
2026/27	3.47	0.17	5.56	12.54	7.05	2.36	6.23	5.66	1.37	44.41
2025/26	3.37	0.10	6.33	12.87	9.96	3.97	7.45	7.38	2.54	53.97

OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 18			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	12,27,618	8,68,845	268.07	29%	12,42,387	9,02,596	278.99	27%	32,40,275	22,50,861	277.30	31%
FANNINGS	3,64,300	3,01,052	272.97	17%	3,41,513	2,69,346	279.85	21%	8,89,991	7,05,218	279.81	21%
LEAF SEC.	84,116	75,884	203.77	10%	75,058	66,973	209.99	11%	1,77,267	1,58,781	207.09	10%
LEAF TOTAL	16,76,033	12,45,781	265.34	26%	16,58,957	12,38,915	275.45	25%	43,07,533	31,14,859	274.29	28%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	6,65,018	5,24,508	278.07	21%	6,43,454	4,66,868	285.43	27%	16,11,182	11,89,477	284.09	26%
DUST SEC.	73,100	66,499	216.32	9%	65,823	58,352	222.44	11%	1,53,382	1,36,731	219.69	11%
DUST TOTAL	7,38,118	5,91,007	271.13	20%	7,09,277	5,25,220	278.43	26%	17,64,564	13,26,208	277.45	25%
TOTAL	24,14,151	18,36,788	267.20	24%	23,68,234	17,64,135	276.33	26%	60,72,097	44,41,068	275.23	27%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 18			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	16,76,033	12,45,781	265.34	26%	16,58,957	12,38,915	275.45	25%	43,07,533	31,14,859	274.29	28%
2025/26	20,42,934	11,53,606	211.94	44%	27,59,136	16,82,506	220.96	39%	59,88,101	36,60,950	222.90	39%

DUST	THIS SALE				LAST SALE				UPTO SALE 18			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	7,38,118	5,91,007	271.13	20%	7,09,277	5,25,220	278.43	0%	17,64,564	13,26,208	277.45	25%
2025/26	8,81,283	5,77,076	223.17	35%	11,61,731	7,98,494	230.59	31%	25,00,466	17,36,351	231.11	31%

TOTAL	THIS SALE				LAST SALE				UPTO SALE 18			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	24,14,151	18,36,788	267.20	24%	23,68,234	17,64,135	276.33	26%	60,72,097	44,41,068	275.23	27%
2025/26	29,24,217	17,30,682	215.68	41%	39,20,867	24,81,000	224.06	37%	84,88,567	53,97,301	225.54	36%

PRICE RANGE

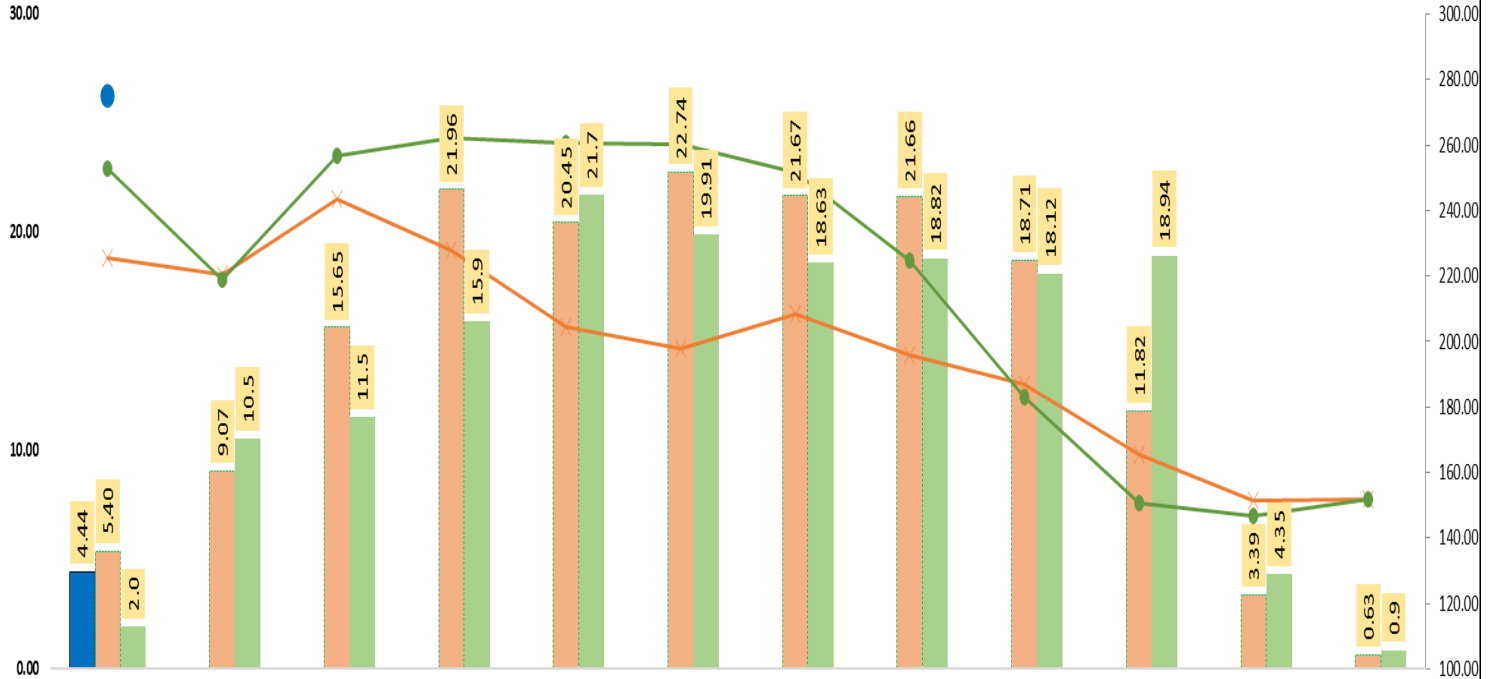
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 18			2026/27		UPTO SALE 18		
	SALE 18	SALE 17	2026/27	2025/26	2024/25	SALE 18	SALE 17	2026/27	2025/26	2024/25
BELOW 150	1	2	1	10	7	1	1	1	11	13
BETWEEN 151.00-200.00	10	9	10	34	22	10	9	9	34	22
BETWEEN 201.00-250.00	30	24	26	22	23	31	24	27	17	18
BETWEEN 251.00-300.00	31	32	30	23	24	21	20	21	19	28
BETWEEN 301.00-350.00	23	24	23	8	16	33	33	33	13	13
BETWEEN 351.00-400.00	3	9	8	2	6	3	10	7	4	4
ABOVE 400.00	1	2	2	1	2	1	2	1	1	1

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
19	82,645	28,634	1,11,279	52,526	19,446	71,972	30,119	9,188	39,307
20	85,851	30,845	1,16,696	68,655	24,771	93,426	17,196	6,074	23,270
21	67,254	25,610	92,864	63,038	23,079	86,117	4,216	2,531	6,747
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364

M KGS

GTAC Monthly Price Movement



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.23											
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note April 2026-27 Price is calculated on SALE 14,15,17,18 Only

GTAC BUYING FOR THE SALE 18

	LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	16,76,033.3	Kgs		7,38,118.1	Kgs		24,14,151.4	Kgs			
SOLD	12,45,780.7	Kgs		5,91,007.3	Kgs		18,36,788.0	Kgs			
SOLD %	74%			80%			76%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	186	160.00	0%	TCPL	0	-	0%	TCPL	186	160.00	0%
HUL	60,804	273.01	5%	HUL	2,01,834	305.06	34%	HUL	2,62,639	297.64	14%
W.India	4,70,300	283.06	38%	W.India	1,21,132	269.41	20%	W.India	5,91,432	280.26	32%
WI.Pack	54,185	319.61	4%	WI.Pack	34,370	288.73	6%	WI.Pack	88,555	307.62	5%
N.India	3,80,217	243.47	31%	N.India	1,24,790	245.99	21%	N.India	5,05,007	244.09	27%
NI.Pack	14,766	264.98	1%	NI.Pack	11,551	273.68	2%	NI.Pack	26,317	268.80	1%
Packeteers	21,694	235.14	2%	Packeteers	870	194.94	0%	Packeteers	22,564	233.59	1%
C.India	21,639	319.37	2%	C.India	0	-	0%	C.India	21,639	319.37	1%
Exports	81,661	278.36	7%	Exports	1,279	162.22	0%	Exports	82,941	276.57	5%
Local	84,657	245.54	7%	Local	15,097	220.04	3%	Local	99,754	241.68	5%
S.India	29,205	207.72	2%	S.India	72,478	229.46	12%	S.India	1,01,684	223.21	6%
Others	26,467	204.21	2%	Others	7,605	252.22	1%	Others	34,072	214.93	2%
TOTAL	12,45,781	265.34	100%	TOTAL	5,91,007	271.13	100%	TOTAL	18,36,788	267.20	100%

GTAC ASSAM BATTING ORDER UPTO SALE 18

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	14,581	483.43	1	10,124	440.67
HALMARI	2	18,332	457.43	6	27,332	392.54
HATIMARA	3	4,166	448.81	4	12,204	398.31
HOOKHMOL	4	695	415.57	2	2,742	430.97
GELAKEY	5	5,643	397.50	17	11,826	345.97
DEOHALL	6	10,365	394.42	30	32,137	317.71
BANAMALIE	7	3,795	391.56	5	4,633	397.10
GHILLIDARY	8	4,883	388.31	22	6,430	331.08
JAMIRAH	9	3,761	384.14	10	1,840	368.30
BIJLEEJAN	10	18,054	383.26	13	32,895	356.25
KAMARBUND	11	5,032	379.71	9	4,049	369.79
DOOMNI	12	19,681	379.46	18	16,143	342.57
SOCKIETING	13	10,976	375.26			
DOOLAHAT	14	14,800	366.83	28	39,742	318.88
HIRAJULI	15	6,091	366.62	7	12,320	382.75
DEHA	16	12,403	366.49	19	10,918	340.91
DUFLATING	17	1,214	364.89	15	5,626	353.95
BORSILLAH	18	4,934	364.77	8	13,616	377.68
HALMIRA	19	19,862	362.61	14	10,104	354.27
SOCKLATINGA	20	9,017	361.44	11	14,153	362.25
SUNDARPUR	21	2,625	359.08	53	12,094	290.48
DHOOIE	22	6,199	355.49	23	6,761	328.86
BORHOLLA	23	1,911	355.08	39	1,051	308.20
KHONA	24	1,730	354.27	31	3,833	317.17
HATIJANCLONAL	25	26,109	353.17	27	19,958	318.94

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 18

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	14,581	483.43	3	10,124	440.67
HALMARI	2	19,802	452.66	8	28,245	394.95
HATIMARA	3	4,166	448.81	6	12,204	398.31
HOOKHMOL	4	695	415.57	4	4,896	437.76
DOOMURDULLUNG	5	1,147	412.73			
SILONIBARI	6	601	399.22	22	12,057	353.81
GELAKEY	7	5,643	397.50	26	11,826	345.97
DEOHALL	8	10,365	394.42	54	32,137	317.71
BANAMALIE	9	3,795	391.56	7	4,633	397.10
GHILLIDARY	10	4,883	388.31	36	6,430	331.08
KHARIKATIA	11	14,613	388.28	16	2,573	362.77
JAMIRAH	12	3,761	384.14	13	1,840	368.30
BIJLEEJAN	13	18,054	383.26	20	32,895	356.25
BORBAM	14	18,479	381.53	14	11,902	365.23
KAMARBUND	15	5,032	379.71	12	4,049	369.79
DOOMNI	16	19,681	379.46	31	16,143	342.57
SOCKIETING	17	10,976	375.26			
ROMAI	18	21,017	374.82	103	2,044	291.64
DOOLAHAT	19	14,800	366.83	53	39,742	318.88
HIRAJULI	20	6,091	366.62	9	12,320	382.75
DEHA	21	12,403	366.49	33	10,918	340.91
NAHORHABI	22	904	366.30			
DUFLATING	23	1,214	364.89	21	5,626	353.95
BORSILLAH	24	4,934	364.77	11	13,616	377.68
AMGOORIE	25	24,836	363.71	38	12,437	330.35

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